



## 2016 SPRING REGIONAL MEETING

*sponsored by Hirtle, Callaghan & Co.*

The Spring Regional Meetings provide an opportunity for the board members, trustees, staff, advisors, and CEOs of private, family, corporate, community and public grantmaking foundations, giving programs, and individual philanthropists to learn, network, and advance their impact giving and partnerships. Join Philanthropy WV's staff, guest experts and members from across your regional community for this beneficial two hour session.

### AGENDA

*Lunch or Dinner Served upon arrival*

<b>Welcome &amp; Introductions</b>	<b>10 minutes</b>
<b>Presentation: Best Practices in Investment Management &amp; OCIO</b> <i>Len Corton, CFA. Investment Officer. Hirtle, Callaghan &amp; Co. (10-15 minutes for presentation and 10 min Q&amp;A)</i> <ul style="list-style-type: none"><li>- <i>Best practices in investment management: What you should ask/know?</i></li><li>- <i>What is OCIO and how it works for foundations?</i></li><li>- <i>Current trends for foundations with the stock market performance</i></li><li>- <i>What are foundations doing to manage the low market performance to ensure stable grantmaking?</i></li></ul>	<b>25 minutes</b>
<b>Philanthropy WV Update</b> <ul style="list-style-type: none"><li>- <i>New Program Delivery Format</i></li><li>- <i>Federal and State Policy Update</i></li><li>- <i>Specialized Services &amp; Consulting</i></li><li>- <i>2017-2021 Strategic Planning Process</i></li></ul>	<b>25 minutes</b>
<b>“Get on the Map” Program Demonstration</b> <i>Philanthropy WV has partnered with the Foundation Center to launch a new online system that all members can use to look at which foundations/giving programs are investing in what communities, issues, programs, and areas of the state. It will serve as a great resource to assist your foundation and giving program to identify partners, great co-funding opportunities, and which organizations make an impact in the areas that interest your giving priorities.</i>	<b>20 minutes</b>
<b>Collaboration &amp; Partnership Opportunities</b> <i>With a room full of your fellow trustees, board members, CEOs, program staff, and individual philanthropist, this time allows for you to discuss your current priority areas for grantmaking, new issues/programs you are working on, and identifying areas that you might want to co-fund or work on together. Bring your ideas, current grant applications, questions, and updates to share with your peers during this active facilitated discussion.</i>	<b>35 minutes</b>
<b>Open Forum &amp; Evaluation</b>	<b>5 minutes</b>
<b>Adjournment</b>	